

Our Business is
protecting Yours:

Introducing UNIBA Partners APAC

If your organization operates across Asia Pacific or you're considering expansion into or within the region, then discover the potential of UNIBA's Asia Pacific Partners - a trusted choice for risk management advisory and insurance program design.

With many years of combined experience in local and regional markets, our partners provide expertise, guidance, and support in navigating the complexities of trading in Asia Pacific.

Through a coordinated and collaborative approach, we offer **Multinational insurance program design**, development, and management, and **In-country service**, support, and local policy issuance.

If you'd like to explore what a coordinated approach to risk and insurance programs can do to support your business in the region, please reach out to Sanjay Agrawal, UNIBA's Board Director for Asia Pacific via sanjay@uniba-partners.com and a Coordinating Partner will be in touch to arrange an initial consultation.

▶ Risk management

▶ Construction

▶ Mining

▶ Jewellers block

▶ Marine

▶ Agriculture

▶ Accommodation & Tourism

▶ Film & TV Production

Australia



Australia



India



Indonesia



Hong Kong



UAE



China



Thailand



China



Singapore



Sri Lanka



Australia



Indonesia



Vietnam



The benefits

UNIBA's approach ensures the success of your regional operations by providing:

- ▶ **Coordinated approach** – eliminating the need for you or your in-country teams to independently source risk advice or insurance, while enabling your Head Office / Regional Hub Office to effectively control and monitor risks, corresponding insurance coverage, and insurance costs.
- ▶ **Local knowledge** – Our specialist team possesses grassroots knowledge and a deep understanding of market-specific and regulatory needs in the countries where you operate.
- ▶ **Bespoke service** – All our clients receive the same level of importance and personalized, hands-on attention from our team.
- ▶ **Lasting commitment** – Our team is dedicated to supporting your long-term objectives. The Partners assisting you are owner-managers with a genuine commitment to your success in our region.

About UNIBA Partners

UNIBA Partners is an owner-led, client-centric global network that provides insurance broking, risk management and employee benefits solutions.

We are the global platform for 75 strong, independent broking firms working together across the world. Our experience, stability and quality focus build a level of trust and commitment which are unique in our industry.

Rigorous acceptance and monitoring criteria ensure that we deliver on our promises.

€7B

2023 Premium Volume

International scale & leading
market position

77 Partners

All working towards
the best level of service

130+ Countries

Ensuring we are where you need us

6.600+
Combined Staff

Working collaboratively
for client-focused results

100% Owner-led

All our Partners are either independent
or managed like independent brokers